Frank M. Fossen Curriculum Vitae

Contact information

Address: University of Nevada, Reno

Department of Economics

College of Business

Ansari Business Building, Room 521A

1664 N. Virginia Street

Reno, NV 89557-0030, U.S.A.

Phone: +1 775 682-9131 Email: ffossen@unr.edu

Web: https://www.unr.edu/business/faculty-and-staff/fossen-frank

Research interests

Economics of entrepreneurship, public economics, labor economics, applied microeconometrics

Employment

07/4 Tf4q0.ia(2)] TJEPPOlogon@000@0912 0 612 792 Deplyment/offl Ecologentiffl 0 0 1109.824 420.65 Tm0 G[t

University of Karlsruhe

A. Papers in peer-reviewed journals

Forthcom. [43] Frank M. Fossen, Levent Neyse, and Carsten Schröder Does Cognitive

Reflection Relate to Preferences and Socio-Economic Outcomes? Journal of Political

Economy Microeconomics, https://doi.org/10.1086/732653.

[42] Frank M. Fossen, Md Mobarak Hossain, Sankar Mukhopadhyay, and Peter Toth (2024):

Small Business Economics,

https://doi.org/10.1007/s11187-024-00927-x.

2024 [41] Frank M. Fossen, Trevor McLemore,

Foundations and Trends in Entrepreneurship 20(8), 781-904.

Preprint available as IZA Discussion Paper 17055, https://docs.iza.org/dp17055.pdf.

[40] Frank M. Fossen and Levent Neyse (2024) Entrepreneurship, Management, and Cognitive Reflection: A Preregistered Replication Study with Extensions Entrepreneurship

Theory and Practice 48(4), 1082-1109.

[39] Frank M. Fossen, Johannes König, and Carsten Schröder (2024)

Early Stages of COVID-19? Small Business Economics 58(2), 829-842.

[29] Frank M. Fossen and Alina Sorgner (2022

Heterogeneous Wage and Employment Dynamics in the United States: Evidence from Individual
Technological Forecasting and Social Change 175, 121381.

- [28] Frank M. Fossen, Levent Neyse, Magnus Johannesson, and Anna Dreber (2022 and Self-Employment: A Preregistered Replication Study in a Large General Population Entrepreneurship Theory and Practice 46(1), 21-43.
- 2021 -employment over the Business Cycle in the USA: A Decomposition Small Business Economics 57, 1837-1855.
 - [26] Frank M. Fossen and Alina Sorgner (2021

Journal of Business Research 125, 548-563.

- 2020 [25] Frank M. Fossen, Ray Rees, Davud Rostam- The Effects of Income Taxation on Entrepreneurial Investment: A Puzzle? International Tax and Public Finance 27(6), 1321-1363.
 - [24] Nadja Dwenger, Frank M. Fossen, and Martin Smmler (2020 Firms' Financial and Real Responses to Credit Supply Shocks: Evidence from Firm-Bank Relationships in Germany Journal of Financial Intermediation 41(1), 100773.
- 2019 [23] Frank M. Fossen and Alina Sorgner (2019) Mapping the Future of Occupations:

 Transformative and Destructive Effects of New Digital Technologies on Jobs, Foresight and STI Governance 13(2), 10-18.
- 2018 [22] Frank M. Fossen Entrepreneurial Dynamics over Space and Time Regional Science and Urban Economics 70, 204-214.
 - [21] Frank M. Fossen and Viktor Steiner (2018): The Tax-rate Elasticity of Local Business Profits German Economic Review 19(2), 162-189.
- 2017 [20] Frank M. Fossen Public Health Insurance, Individual Health, and Entry into Self-employment Small Business Economics 49(3), 647-669.
 - [19] Fueling Fiscal Interactions: Commodity Price Shocks and Local Government Spending in Colombia International Tax and Public Finance 24(4), 616-651.
 - [18] Stated and Revealed Heterogeneous Risk Preferences in Educational Choice, European Economic Review 97, 1-25.
- [17] Frank M. Fossen and Martin Smmler (2016): Personal Taxation of Capital Income and the Financial Leverage of Firms International Tax and Public Finance 23(1), 48-81.
- 2015 [16] Rainald Borck, Frank M. Fossen, Ronny Freier, and Thorsten Martin (2015): the Debt Trap? Spatial Econometric Evidence on Debt

 Science and Urban Economics 53, 20-37.
 - [15] Marco Caliendo, Frank M. Fossen, Alexander S. Kritikos, and Miriam Wetter (2015): The Gender Gap in Entrepreneurship: Not Just a Matter of Personality, CESifo Economic Studies 61(1), 202-238.

2014 [14] Frank M. Fossen (2014): , and Entrepreneurship: Policy American Law and Economics

Review 16(1), 269-312.

[13] Marco Caliendo, Frank M. Fossen, and Alexander S Kritikos (2014):

Characteristics and the Decisions to Become and Stay SelfSmall Business
Fearamiss 42(4), 787, 844

Economics 42(4), 787-814.

[12] Frank M. Fossen and Tobias J. M. Büttner (2013): The Returns to Education for Opportunity Entrepreneurs, Necessity Entrepreneurs, and Paid Employees, Economics of Education Review 37, 66-84.

[11] Frank M. Fossen and Davud Rostam-Afschar (2013):

Entrepreneurial Savings: New Evidence from German H Oxford Bulletin of

Economics and Statistics 75(4), 528-555.

2012 [10] Frank M. Fossen (2012):

Applied Economics

44(14), 1795-1812.

[9] Marco Caliendo, Frank M. Fossen, and Alexander S. Kritikos (2012):

Journal of Economic Psychology 33(2), 394-409.

2011 [8] Frank M. Fossen and Daniela Glocker (2011):

University Enrollment: A Microeconometr International Tax and

Public Finance 18(6), 688-723.

[7] Frank M. Fossen (2011):

Economica **78(312)**, **656-675**.

2010 [6] Marco Caliendo, Frank M. Fossen, and Alexander S. Kritikos (2010):

Journal of Economic Behavior and Organization

76(1), 45-63.

[5] Stefan Bach, Michael Broer, and Frank M. Fossen (2010):

Landwirte Gewerbesteuer zahlen? Steuersystematische Überlegungen und empirische Wirkungsanalysen [Shall liberal professionals and farmers pay local business taxes? Systematic considerations and analysis of empirical effects] Jahrbuch für

Regionalwissenschaft-Review of Regional Research 30(1), 71-90.

2009 [4] Frank M. Fossen (2009): -Rate Tax Stimulate Entrepreneurship in

Fiscal Studies 30(2),

179-218.

[3] Frank M. Fossen and Viktor Steiner (2009):



B. Recent working papers and pre-analysis plan

Anna Dreber, Frank Fossen, Magnus Johannesson, Levent Neyse, and Yifan Yang (2024):
Daughters and Political Preferences in the European Social Survey A Meta-analysis of
Many Surveys -analysis plan registered at https://osf.io/e8vk5/.

Thomas Åstebro, Frank M. Fossen, and Cédric Gutierrez Entrepreneurs: Queless, Biased, Poor Heuristics, or Bayesian Machines? 17231, https://docs.iza.org/dp17231.pdf.

Long-

Term Effects of Shocks on New Opportunity and Necessity Entrepreneurship Discussion Paper 16930, https://docs.iza.org/dp16930.pdf.

2023 Ege Can Income Taxation and Hours Worked in Different Types of Entrepreneurship 16683, https://docs.iza.org/dp16683.pdf.

2021 - Employment: Health and Social

Mechanisms of the Transition to Self-Meeting Proceedings (abstract), https://doi.org/10.5465/AMBPP.2021.13061abstract.

C. Chapters in edited books

Frank M. Fossen, Trevor McLemore, and Alina Sorgner (2022) The Regional Impacts of Digitalization of Work on Entrepreneurship in the United States in: Mohammad Keyhani, Tobias Kollmann, Andishe Ashjari, Alina Sorgner, and Oyde E. Hull (editors), Handbook of Digital Entrepreneurship, Edward Elgar Publishing.

2020 Opportunity versus Necessity
Entrepreneurship: Two Components of Research in Labor Economics
48, 253-289, DOI: 10.1108/S0147-912120200000048008. Also available as NBER Working
Paper w26377, https://www.nber.org/papers/w26377.

Frank M. Fossen (2012):

(editor), The Oxford Handbook of Entrepreneurial Finance, New York, NY: Oxford University Press, 109-132.

D. Other publications (selection)

2021 John Appert

the 2008 Business Tax Reform An analysis using the business tax microsimulation model Vierteljahrshefte zur Wirtschaftsforschung 76(2), 5-7.

E. General media and government (selection)

Government Can and Fossen (2022) were cited in the final Noncompete Clause Rule by the U.S.

Federal Trade Commission (4/23/2024).

Fairlie and Fossen (2022a,b,c) were cited by the White House (3/11/2022) and the U.S. Senate (1/28/2022) and used in testimony to the U.S. House of Representatives

(3/16/2022) and the California State Assembly (7/12/2021; 2/23/2021).

Authored articles Thomas Astebro and Frank M. Fossen (2023 Chat GPT Will Change The MBA Job

Poets & Quants, February 22,

https://poetsandquants.com/2023/02/22/chatgpt-will-change-the-mba-job-

recruitment-game-heres-how/.

	Academy of Management Minority Entrepreneurship		
01/2021	Panelist at International Conference on Artificial Intelligence in Work, Innovation,		
	Productivity and Skills Organisation for Economic Co-operation and Development (OECD),		
	virtual, video available at:		
	https://oecdtv.webtv-solution.com/7503/or/video/virtual_ai_wips_conference.html		
12/2020	OECD,		
	virtual		
12/2020	Participant, NBER Entrepreneurship Working Group Meeting, virtual. Our joint paper was		
	presented by my co-author Robert Fairlie. Discussant: Karen G. Mills.		
10/2019	Talk at the 2 nd SGH- Entrepreneurship, Economic Development		
	and Public Policy		
06/2019	, Annual Spanish Labour Economics Conference, Huelva, Spain		
06/2018	Seminar talk, Freie Universität Berlin		
06/2018	Seminar talk, University of Potsdam		
05/2018	Challenges and Opportunities of Digitalization for Entrepreneurship		
	John Cabot University, Rome		
09/2016	Talk at the Workshop on Entrepreneurship and Public Policy, Oslo Fiscal Studies, University		
	of Oslo		
01/2016	Talk at Sveriges Riksbank (Central Bank of Sweden), Stockholm		
12/2015	Seminar talk, Institute for Labour Law and Industrial Relations in the European Union		
	(IAABU), University of Trier		
09/2015	Talk at the Annual IZA/Kauffman Workshop on Entrepreneurship Research, Washington		
	D.C.		
2015	Three talks on German fiscal policy at the European Academy Berlin on initiative of the		
	German Federal Foreign Office, Berlin		
11/2014	Seminar talk, University of Segen		
10/2014	Seminar talk, University of California, Santa Cruz		
01/2012	Seminar talk, Centre de Recherche en Économie et Statistique (CREST), Paris		
01/2012	Invited expert at ard Fostering Entrepreneurship and		
	erprise and Industry), Brussels		
05/2011	Talk at the Annual IZA Workshop on Entrepreneurship Research, Bonn		
06/2010	Invited discussant at the Third Workshop on Entrepreneurship, Center for Entrepreneurship		
	(ACE), University of Amsterdam		
03/2010	Seminar talk, Amsterdam Center for Entrepreneurship (ACE), University of Amsterdam		
02/2010	Talk at the Annual DIW Berlin/IZA Workshop on Entrepreneurship Research, Bonn		
11/2006	Seminar talk, Centre for European Economic Research (ZEVV), Mannheim		

<u>Presentations at refereed conferences</u>

AOM Academy of Management, annual meeting: Boston, MA, 2019 ASSA/AEA AlliedBAcademy of Management

2018	2020	Principal Investigator in the research project The Impact of Automation and Artificial Intelligence on Rates of Entrepreneurship, sponsored by the Ewing Marion Kauffman Foundation (\$34,250)
2018	2019	Access to confidential Kauffman Firm Survey data through the NORC Data Endave at the University of Chicago, IL, sponsored by the Ewing Marion Kauffman Foundation (worth \$5,200)
2017		Faculty Travel Grant to travel to the IIPF conference in Tokyo, Japan, sponsored by the Office of Research & Innovation of UNR (\$1,000)
2014		Travel grant for a research visit at the University of California, Santa Cruz,

<u>Awards</u>

2024	Graduate Faculty Excellence in Teaching Award 2024, College of Business, UNR
2022	Excellence in Research Award 2022, College of Business, UNR
2019	Junior Researcher of the Year 2019, Nevada Alpha Chapter of Beta Gamma Sgma, The International Business Honor Society
2018	Graduate Faculty Excellence in Teaching Award 2018, College of Business, UNR
2012	Best Paper in Business Taxation by a young scholar, with Martin Smmler, Annual Symposium 2012, Oxford University Centre for Business Taxation
2004	Award for the best master thesis in knowledge management within 2 years, Association for Applied Computer Science (AIK), Karlsruhe

Teaching

A. Courses taught at University of Nevada, Reno

Principles of Microeconomics (undergraduate level)
Economics of Entrepreneurship (undergraduate and graduate levels)
Applied Microeconometric Methods (graduate level)
Empirical Public Economics (graduate level)
Seminar (graduate level)

B. Courses taught at FU Berlin

Government and Taxation (Master and PhD level)
Introductory Public Economics (Bachelor level)
Introduction to Microeconometrics (Bachelor level)
Microeconometrics (Master and PhD level)
Empirical Economics (Master level)
Seminar: Economic Policy Seminar (PhD level), with Viktor Steiner
Seminar: Entrepreneurship and the Public Policy Environment (Master level)

Workshop: Session on European Corporate Tax F Affairs (SPEA), Indiana University, Summer Cour of Governance, Berlin

C. PhD advising and voting PhD and Habilitation committe

Randall Chicola (PhD, 05/2024, advisor), Rach (PhD 08/2021, advisor), Olga Shapoval (PhD 0 Raju Mainali (PhD 04/2019), Holger Lüthen (Andreas Thiemann (PhD 05/2016, co-advisorendel (PhD 05/2015), Katharina Jenderny

of Public and Environmental . Audretsch) at Hertie School

p (completed)

hD 08/2023, advisor), Ege Can barak Hossain (PhD 04/2021), b), Florian Walch (PhD 05/2016), yck (Habilitation 06/2015), Tanja 5), Ch 3440.000/F1 11.04 Tf1 0 0 1 223.13 572.11 Tm